

**FY 2021 Budget approved at the Dec. 15, 2020
Authority Meeting**

Springdale Cemetery Management Authority
Proposed Budget "WORKSHEET"
FY 2021

**PROPOSED
FY 2021**

Revenue:

Lot Sales	90,000.00
Crypt & Niche Sales	15,000.00
Pet Cemetery	3,000.00
Openings and Closings	115,000.00
Scatterings	36,000.00
Refund/Bad Debt	(1,000.00)
Miscellaneous Income	6,000.00
Markers & Related Items	80,000.00
Engraving	6,000.00
Total Revenue:	<u>350,000.00</u>

Cost of Sales:

Crypts	
Markers & Related Items	40,000.00
Pet Cemetery	0.00
Engraving	4,000.00
Cost of Sales:	<u>44,000.00</u>
Gross Margin:	<u>306,000.00</u>

Selling Expenses:

Advertising Expenses:	
Advertising & Marketing	15,000.00
Total Selling Expense	<u>15,000.00</u>

Grounds and Maintenance:

Personnel Expenses:	
Salaries and Wages Regular	247,200.00
Salaries and Wages Overtime	2,500.00
Payroll Taxes	27,500.00
Workmens Comp Insurance	20,000.00
Equipment Repairs	35,000.00
Equipment Rental	1,000.00
Fuel Expense	16,000.00
Ground Supplies	10,000.00
Shop Supplies & Tools	10,000.00
Uniforms	3,500.00
Garbage & Disposal Fees	2,000.00
Miscellaneous Expense	0.00
Depreciation	60,000.00
Total Grounds & Maintenance:	<u>434,700.00</u>

Administrative Expenses:

Personnel Expenses:

Salaries and Wages Regular	142,800.00
Salaries and Wages Overtime	100.00
Payroll Taxes	22,000.00
Workmens Comp Insurance	2,000.00
Insurance - General Liability	2,500.00
Audit Fees	11,500.00
Computer Support	17,500.00
Telecommunications	8,000.00
Contractual Services	38,000.00
Payroll Service	3,000.00
Security / Alarm	1,300.00
Office Supplies & Equipment	5,000.00
Postage and Shipping	600.00
Miscellaneous Expense	1,500.00
Special Events	1,500.00
Credit Card Fees	3,000.00
Bank Charges	300.00
Depreciation	13,000.00
Total Administration Costs:	<u>273,600.00</u>

Facilities Expenses:

Offices/Maintenance Buildings:

Repairs and maintenance	10,000.00
Utilities and water	10,000.00
Insurance	12,000.00
Depreciation expense	11,000.00

Mausoleum:

Repairs and maintenance	2,000.00
Utilities and water	8,000.00
Insurance	2,500.00
Depreciation expense	13,000.00
Total Facilities Expense:	<u>68,500</u>

Net Income (Loss) From Operations: (485,800)

Other Income:

Contributions - General	3,000.00
Contributions - SHPF	
Prior Year Subsidy-All	
Operating subsidy - City of Peoria	
Operating subsidy - Peoria County	60,000.00
Operating subsidy - Peoria Park District	40,000.00
Capital subsidy - City of Peoria	
Investment income - Care Funds	
Investment income - Decoration Funds	
Net Investment Income (Pre-need)	10,000.00
Other Income	28,000.00
Unrealized Gain (Loss) on Investments	
Gain (Loss) on Asset Disposal	
Total Other Income:	<u>141,000</u>

Total Operating Income (Loss) (344,800)

Adjustments:

Depreciation Expense: 97,000

Total Operating Income (Loss) w/o Depreciation: (247,800)