

Approved FY2020, FY2021 & FY2022, & FY2023 Springdale Budgets

				FY2020	FY2021	FY2022	FY2023
Revenue							
		Lot Sales		86,000	90,000	100,000	122,250
		Crypt & Niche Sales		14,000	15,000	15,600	10,000
		Pet Cemetery		3,000	3,000	3,000	2,000
		Openings & Closings		112,000	115,000	151,000	140,000
		Scatterings		36,000	36,000	0	0
		Refund/Bad Debt		(1,000)	(1,000)	(850)	(1,000)
		Misc. Income		3,000	6,000	6,000	6,000
		Markers & Related Items		72,000	80,000	100,000	115,000
		Engraving		5,000	6,000	7,500	6,000
		Total Revenue		330,000	350,000	382,250	401,150
Cost of Sales							
		Crypts		0	0	0	0
		Markers & Related Items		36,000	40,000	44,000	45,000
		Pet Cemetery		0	0	0	0
		Engraving		4,000	4,000	4,400	0
		Cost of Sales		40,000	44,000	48,400	45,000
		Gross Margin		290,000	306,000	333,850	356,150
Selling Expenses							
	Advertising Expenses						
		Advertising & Marketing		15,000	15,000	17,250	18,000
		Total Selling Expense		15,000	15,000	17,250	18,000
Grounds & Maintenance	Personnel Expenses						
		Salaries & Wages Regular		240,000	247,200	254,616	270,000
		Salaries & Wages O/T		3,000	2,500	3,000	4,000
		Payroll Taxes		25,000	27,500	27,500	29,000
		Workmen's Comp Ins		20,000	20,000	20,000	12,000
		Equipment Repairs		24,500	35,000	45,000	40,000
		Equipment Rental		2,000	1,000	1,000	500
		Fuel Expense		16,000	16,000	16,000	20,000

				FY2020	FY2021	FY2022	FY2023	
	Grounds Supplies			9,000	10,000	10,000	12,500	
	Shop Supplies & Tools			8,000	10,000	10,000	10,000	
	Uniforms			3,000	3,500	3,500	6,000	
	Garbage & Disposal Fees			2,000	2,000	2,000	3,600	
	Misc. Expense			0	0	0	0	
	Depreciation			60,000	60,000	60,000	60,000	
		Total Grounds & Maintenance		412,500	434,700	452,616	467,600	
Administrative Expenses	Personnel Expenses							
		Salaries & Wages Regular		139,000	142,800	150,000	160,000	
		Salaries & Wages O/T		500	100	100	0	
		Payroll Taxes		21,000	22,000	23,000	24,000	
		Workmen's Comp Ins		2,000	2,000	2,000	4,000	
	Insurance - Gen Liability			2,500	2,500	2,500	2,500	
	Audit Fees			11,500	11,500	11,500	15,500	
	Computer Support			25,300	17,500	17,500	18,500	
	Telecommunications			8,000	8,000	8,500	9,000	
	Contractual Services			38,000	38,000	40,000	42,500	
	Payroll Service			3,000	3,000	3,000	3,000	
	Security/Alarm			1,300	1,300	1,300	6,000	
	Office Supplies & Equipment			5,000	5,000	5,000	6,500	
	Postage & Shipping			600	600	600	600	
	Misc. Expense			1,000	1,500	1,000	1,000	
	Special Events			2,000	1,500	1,000	1,000	
	Credit Card Fees			3,000	3,000	3,000	3,000	
	Bank Charges			300	300	300	300	
	Depreciation			13,000	13,000	13,000	13,000	
		Total Administrative Costs		277,000	273,600	283,300	310,400	
Facilities Expenses	Offices/Maintenance Buildings							
		Repairs & Maintenance		10,000	10,000	10,000	25,000	
		Utilities & Water		10,000	10,000	10,000	10,000	
		Insurance		12,000	12,000	12,000	12,000	
		Depreciation Expense		11,000	11,000	11,000	11,000	

				FY2020	FY2021	FY2022	FY2023	
	Mausoleum							
		Repairs & Maintenance		3,000	2,000	2,000	3,000	
		Utilities & Water		9,000	8,000	8,000	8,500	
		Insurance		3,000	2,500	2,500	4,500	
		Depreciation Expense		13,000	13,000	13,000	13,000	
		Total Facilities Expenses		71,000	68,500	68,500	87,000	
		Net Income (Loss) From Operations		(485,500)	(485,800)	(487,816)	(486,750)	
	Other Income							
		Contributions - General		2,000	3,000	3,000	3,000	
		Contributions - SHPF		0	0	0	0	
		Prior Year Subsidy - All		0	0	0	0	
		Operating Subsidy - City of Peoria		0	0	0	0	
		Operating Subsidy - Peoria County		60,000	60,000	60,000	102,000	
		Operating Subsidy - Peoria Park District		40,000	40,000	40,000	40,000	
		Capital Subsidy - City of Peoria		0	0	0	0	
		Investment Income - Care Funds		0	0	0	0	
		Investment Income - Decoration Funds		0	0	0	250	
		Net Investment Income (Pre-Need)		10,000	10,000	10,000	6,000	
		Other Income		27,000	28,000	28,000	30,000	
		Unrealized Gain (Loss) on Investments		0		0	0	
		Gain (Loss) on Asset Disposal		0		0	0	
		Total Other Income		139,000	141,000	141,000	181,250	
		Total Operating Income (Loss)		(346,500)	(344,800)	(346,816)	(305,500)	
	Adjustments							
		Depreciation Expense		97,000	97,000	97,000	97,000	
		Total Operating Income (Loss) w/o Depreciation		(249,500)	(247,800)	(249,816)	(248,600)	