NOTE FOR INTERNAL USE PURPOSES ONLY
THIS REPORT HAS NOT BEEN AUDITED

SPRINGDALE CEMETERY MANAGEMENT AUTHORITY
FY 2027 PROPOSED BUDGET

		2024 Budget	2024 Actual	2025 Budget	2025 Actual	2026 Budget	2026 Sept YTD	2027 Budget Proposal
Revenue:								
Lot Sales	$	120,000	87,260	125,000	64,970	100,000	65,627	125,000
Crypt & Niche Sales		12,000	10,150	12,000	22,980	35,000	9,219	25,000
Pet Cemetery Sales		2,000	2,575	2,000	2,150	3,000	1,575	5,000
Openings and Closings		140,000	119,860	140,000	113,368	140,000	110,770	175,000
Refund/Reimbursements		-	-					
Miscellaneous Income		5,000	4,495	5,000	2,768	2,000	3,057	3,000
Markers and Related Items		115,000	76,307	115,000	97,160	115,000	143,127	175,000
Engraving		6,000	6,015	6,000	7,905	7,000	5,337	7,000
Total Revenue	**$**	**400,000**	**306,662**	**405,000**	**311,301**	**402,000**	**338,712**	**515,000**
Cost of Sales:								
Markers and Related Items		45,000	38,082	45,000	45,842	45,000	75,774	95,000
Engraving		4,000	5,471	3,000	5,415	4,500	3,225	5,000
Cost of Sales		**49,000**	**43,553**	**48,000**	**51,257**	**49,500**	**78,999**	**100,000**
Gross Margin	**$**	**351,000**	**263,109**	**357,000**	**260,044**	**352,500**	**259,713**	**415,000**
Selling Expenses:								
Advertising Expenses:								
Advertising and Marketing :		18,000	6,109	15,500	19,677	14,500	16,293	18,000
Total Selling Expense:	$	**18,000**	**6,109**	**15,500**	**19,677**	**14,500**	**16,293**	**18,000**

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Grounds and Maintenance:		2024 Budget	2024 Actual	2025 Budget	2025 Actual	2026 Budget	2026 Sept YTD	2027 Budget Proposal
Personnel Expenses:								
Salaries and Wages Regular	$	287,800	315,306	308,880	301,243	326,509	239,347	332,000
Salaries and Wages Overtime		4,000	5,490	5,000	7,597	6,000	3,836	5,000
Payroll Taxes		22,000	25,190	23,500	25,319	24,300	20,467	26,610
Workmen Comp Insurance		15,000	13,521	15,000	13,653	15,000	8,152	12,000
Health Insurance								52,750
Equipment Repairs		45,000	32,385	33,500	47,938	37,500	27,592	32,000
Equipment Rental		500	1,770	500				
Fuel Expense		18,000	20,793	18,000	18,953	18,000	18,944	22,000
Ground Supplies		12,500	18,869	12,500	27,269	13,500	16,378	15,500
Shop Supplies and Tools		12,500	11,237	10,000	14,851	13,000	10,339	13,500
Uniforms		6,000	3,284	3,000	2,585	2,500	1,904	2,500
Garbage and Disposal Fees		3,500	4,261	4,000	4,603	5,000	1,114	1,800
Depreciation Expense		60,000	65,397	60,000	65,397	60,000	49,048	65,000
Total Grounds & Maintenance:	**$**	**486,800**	**517,503**	**493,880**	**529,408**	**521,309**	**397,121**	**580,660**

Administrative Expenses:		2024 Budget	2024 Actual	2025 Budget	2025 Actual	2026 Budget	2026 Sept YTD	2027 Budget Proposal
Personnel Expenses:								
Salaries and Wages Regular	$	166,400	178,102	190,400	196,012	189,000	150,084	199,000
Salaries and Wages Overtime		-	-				19	
Payroll taxes		13,000	15,114	15,000	15,192	15,100	12,280	15,935
Workmen Comp Insurance		5,000	6,966	6,000	8,368	8,500	5,212	8,000
Health Insurance								14,700
Insurance - General Liability		2,500	1,779	2,500	1,710	2,000	1,283	1,750
Audit Fees		18,600	24,675	26,000	24,591	26,000	25,100	26,000
Computer Support		17,500	21,503	18,000	21,563	22,000	12,526	15,500
Telecommunications		9,000	9,504	9,000	9,473	10,500	8,108	9,000
Contractual Services		10,000			125			
Accounting/Payroll Software		-	-		3,915	4,000	4,487	4,750
Security / Alarm		10,000	1,379	5,000	1,473	5,000	1,001	2,500
Office Supplies & Equipment		7,000	10,815	8,000	9,568	7,500	7,242	7,500
Postage and Shipping		600	869	600	927	750	385	900
Miscellaneous Expense		1,000	11,976	1,000	979	500	73	100
Special Events		5,000	1,446	5,000	2,083	3,000	1,450	2,000
Credit Card Fees		4,000	5,540	4,000	6,303	5,000	5,643	7,000
Bank Charges		1,200	439	1,000	484	500	230	500
Depreciation Expense		13,000	14,141	13,000	14,141	13,000	10,605	14,000
Total Administrative:	**$**	**283,800**	**304,248**	**304,500**	**316,907**	**312,350**	**245,728**	**329,135**

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Facilities Expenses:		2024 Budget	2024 Actual	2025 Budget	2025 Actual	2026 Budget	2026 Sept YTD	2027 Budget Proposal
Offices/Maintenance Buildings:								
Repairs and Maintenance	$	25,000	2,036	25,000	3,745	5,000	7,391	4,500
Utilities		15,000	16,414	15,000	19,538	17,000	14,914	19,000
Insurance		14,000	16,727	14,000	19,872	20,000	14,421	20,000
Depreciation		11,000	13,818	11,000	13,818	11,000	10,363	13,000
Mausoleum:								
Repairs and Maintenance		3,000	2,130	4,000	1,349	3,500	126	3,500
Zotz Mausoleum Repair					42,585			
Utilities		9,000	8,530	9,000	11,113	11,500	7,845	11,500
Insurance		4,500	5,918	6,000	6,152	6,200	4,889	6,500
Depreciation		13,000	14,259	13,000	14,259	13,000	10,694	14,000
Total Facilities Expense:	**$**	**94,500**	**79,832**	**97,000**	**132,430**	**87,200**	**70,643**	**92,000**
Income (Loss) from Operations:		**(532,100)**	**(644,583)**	**(553,880)**	**(738,378)**	**(582,859)**	**(470,072)**	**(604,795)**

Other Income:		2024 Budget	2024 Actual	2025 Budget	2025 Actual	2026 Budget	2026 Sept YTD	2027 Budget Proposal
Contributions - General	$	1,000	2,835	2,000	8,262	4,000	377	1,000
Contributions - SHPF		-	-		21,952	25,000		25,000
Operating subsidy - City of Peoria		-	200,000		200,000		200,000	
Operating subsidy - Peoria County		104,000	104,000	106,000	106,000	108,000	108,000	110,000
Operating subsidy - Peoria Park District		40,000		40,000		40,000		40,000
Capital subsidy - City of Peoria		-	10,232	15,000	174,015		68,749	
Interest Income		500	425		1,046	200	7,666	12,000
Net Investment Income (Pre-need)		9,000	14,869	12,000	16,476	27,000	17,359	23,000
Other Income (Verizon Tower Rent)		28,800	29,489	30,000.00	30,374	31,315	23,457	33,255
Insurance Proceeds Zotz Mausoleum					32,712			
Insurance Proceeds Ford F-250 Truck					49,894			
Insurance Proceeds CAT Skid Steer							20,325	
Unrealized Gain (Loss) on Investments		-	(159)		2,858		(11,939)	
Gain (Loss) on Asset Disposals		-	-				-	
Total Other Income		**183,300**	**361,691**	**205,000**	**643,590**	**235,515**	**433,994**	**244,255**
Total Operating Income (Loss)		**(348,800)**		**(348,880)**		**(347,344)**		**(360,540)**
Adjustments:								
Depreciation Expense:		97,000		97,000		97,000	-	106,000
Total Income (Loss)	**$**	**(251,800)**	**(282,892)**	**(251,880)**	**(94,788)**	**(250,344)**	**(36,078)**	**(254,540)**

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